



Shiva Consultancy Group

SHIVA CSG PRIVATE LIMITED
(FINANCIAL CONSULTANCY DIVISION)

Personalized Management of Finance & Accounts

Service Profile

<http://shivagroup.org.in>



ACKNOWLEDGEMENT

- SHIVA CSG PVT. LTD. IS A SUBSIDIARY OF SHIVA CONSULTANCY GROUP CAME INTO EXISTENCE IN THE YEAR 2012.
- OUR GOAL IS TO GIVE YOU THE HIGHEST CONFIDENCE IN THE UNDERLYING VALUE OF YOUR PROJECT, BY PROVIDING APPROPRIATE ANALYSES AND INTERPRETATIONS TO SUPPORT YOUR KEY PROJECT DECISIONS AND DEVELOPMENT STRATEGIES.
- DEDICATED PROFESSIONALS ARE OUR STRENGTH, AND TOGETHER WE WILL STRIVE FOR EXCELLENCE IN ALL THAT WE DO.
- WE DRAW ON OUR GLOBAL INDUSTRY SPECIALISTS TO MATCH YOUR PROJECT CHALLENGES WITH APPROPRIATE EXPERTISE AND EXPERIENCE.
- OUR MAJOR ADVANTAGE IS THAT WE DELIVER THE RESULTS BY TAKING TOTAL RESPONSIBILITY FOR THE ENTIRE FINANCIAL MANAGEMENT ASSIGNMENT FROM THE BUSINESS ESTABLISHMENT, ACCOUNTING, AUDIT, MIS, BANKING & ARRANGEMENT OF PROPER FINANCE AS PER YOUR BUSINESS NEED AND EVEN MANAGE IT TILL YOU ACHIEVE YOUR BUSINESS GOAL.

STATUTORY DECLARATION



Shiva Consultancy Group

NAME OF COMPANY	SHIVA CSG PRIVATE LIMITED
CONSTITUTION	PRIVATE LIMITED COMPANY
DATE OF INCORPORATION	7TH FEBRUARY 2012
ADDRESS/REGISTERED OFFICE	107/108,SUNDARAM ARCADE, OPP. SIMS HOSPITAL, SCIENCE CITY ROAD, AHMEDABAD-380060
PAN NUMBER	AAQCS9937H
CIN NO.	U74140GJ2012PTC068915
SERVICE TAX No	AAQCS9937HSD003
RQP No	RQP/UDP/377/2014/B
INDUSTRY	MANAGEMENT CONSULTANCY (TECHNO-COMMERCIAL CONSULTANCY)
LINE OF ACTIVITY	a) MANAGEMENT & BUSINESS CONSULTATION SERVICES b) COMMERCIAL TRAINING & CAPACITY BUILDING (SKILL ENHANCEMENT) c) TECHNICAL INSPECTION & CERTIFICATION SERVICES (E & M) d) TECHNICAL TESTING & ANALYSIS SERVICES (TEV ADVISORY) e) SURVEY & EXPLORATION OF MINERALS (RQP) f) INFORMATION TECHNOLOGY SOFTWARE SERVICES g) BUSINESS AUXILIARY SERVICES (ACCOUNT & FINANCIAL MGT) h) BUSINESS SUPPORT SERVICES
PROMPTERS/ DIRECTORS	A)RAJESH JHA – CHAIRMAN & MD AGED 41 YEARS, B.SC.(AGRI), PGDBM, 18 YEARS EXPERIENCE B)RAKESH JHA – CEO AGED 39 YEARS, M.Sc. (AGRI), MBA (FINANCE), PGDBM-FB, 16 YEARS EXPERIENCE

BUSINESS REGISTRATIONS



Shiva Consultancy Group

प्रारूप 1
पंजीकरण प्रमाण-पत्र

2011 - 2012

कोर्पोरेट पहचान संख्या: U74140GJ2012PTC068915

मैं/हम/हमें सत्यापित करता हूँ कि संकेतित
SHIVA CSG PRIVATE LIMITED

का पंजीकरण, कम्पनी अधिनियम 1956 (1956 का 1) के अंतर्गत प्राप्त किया जाता है और यह
कम्पनी प्राइवेट लिमिटेड है।

यह प्रमाण-पत्र प्राप्त किया गया है और इसका प्रयोग केवल उद्देश्य के लिए किया जाता है।

Form 1
Certificate of Incorporation

Corporate Identity Number : U74140GJ2012PTC068915 2011 - 2012

I hereby certify that SHIVA CSG PRIVATE LIMITED is this day incorporated under the Companies Act, 1956 (No. 1 of 1956) and that the company is private limited.

Given at Ahmedabad this Seventh day of February Two Thousand Twelve.

Registrar of Companies, Gujarat, Dadra and Nagar Haveli

संकेतित पंजीकरण, गुजरात, दादरा एवं नगर हवेली
कम्पनी अधिनियम, 1956 (1956 का 1) के अंतर्गत प्राप्त किया जाता है और यह
कम्पनी प्राइवेट लिमिटेड है।

*Note: The corresponding form has been approved by SUBHASH CHANDRA PRASAD TRIVEDI, Deputy Registrar of Companies and this certificate has been digitally signed by the Registrar through a system generated digital signature under rule 5(2) of the Companies (Electronic Filing and Authentication of Documents) Rules, 2008. The digitally signed certificate can be verified at the Ministry website (www.mca.gov.in).

कम्पनी पंजीकरण के संबंधित अधिकार में व्यवस्थापक का कार्यालय।
Mailing Address as per records available in Registrar of Companies office:
SHIVA CSG PRIVATE LIMITED
107/108, SUNDARAM ARCADE, OPP. SINS HOSPITAL, SCIENCE CITY ROAD,
Ahmedabad - 380060,
Gujarat, INDIA

CENTRAL BOARD OF EXCISE AND CUSTOMS
Ministry of Finance - Department of Revenue

FORM ST-2

Shri/Ms. SHIVA CSG PRIVATE LIMITED, 107 AND 108 SUNDARAM ARCADE OPP SINS HOSPITAL SCIENCE CITY ROAD HOSPITAL SCIENCE CITY ROAD AHMEDABAD 380060 GUJARAT having undertaken to comply with the conditions prescribed in Chapter V of the Finance Act, 1994 read with the Service Tax Rules 1994 and any orders issued thereunder is hereby certified to have been registered with the Central Excise Department. The Service Tax Code and other details are mentioned hereunder.

Name: SHIVA CSG PRIVATE LIMITED
Address: 107 AND 108 SUNDARAM ARCADE OPP SINS HOSPITAL SCIENCE CITY ROAD AHMEDABAD 380060 GUJARAT

PAN No: AAQC59937H
Name as in PAN: SHIVA CSG PRIVATE LIMITED
Nature of registration: Registration of a single premise
Service Tax Code/Registration Number: AAQC59937HSD003

Taxable services: Management of business consultant service, Commercial training or coaching, Technical inspection and certification agency service, Business auxiliary service, Survey and exploration of mineral, Business support service, Information technology software service, Technical testing and analysis service

ADDRESS OF BUSINESS PREMISES

Name Of Premises/Building: SUNDARAM ARCADE Flat / Door / Block No: 107 AND 108
Road / Street / Lane: SCIENCE CITY ROAD Village / Area / Lane: OPP SINS HOSPITAL
Block / Taluk / Sub-Division: AHMEDABAD Post Office: SOLA

Town: AHMEDABAD State / Union Territory: GUJARAT
City / District: AHMEDABAD Phone Number-1: 9727775040
PIN: 380060 Fax Number-1: Email Address: ca.scsg@gmail.com
Phone Number-2: Fax Number-2: Email Address: ca.scsg@gmail.com

Sl No	Types of Services	Accounting Codes		
		Tax Collection	Other Receipts (Interest)	Penalties
1	Management of business consultant service	00440116	00440117	00441329
2	Commercial training or coaching	00440229	00440230	00441374
3	Technical inspection and certification agency service	00440249	00440250	00441389
4	Business auxiliary service	00440225	00440226	00441371
5	Survey and exploration of mineral	00440270	00440271	00441394
6	Business support service	00440366	00440367	00441447
7	Information technology software service	00440452	00440450	00441461
8	Technical testing and analysis service	00440249	00440250	00441389

CESSES

1	EDUCATION CESS	00440298	00440299	00441486
2	SECONDARY AND HIGHER EDUCATION CESS	00440426	00440427	00441487

Note:

- In case the registrant starts providing any other taxable service (other than those mentioned above), he shall intimate the department.
- In case the registrant starts billing from other premises (other than those mentioned above), he shall intimate the department.
- These intimations and any other information which registrant wishes to bring to the notice of the department can be submitted on-line by the registrant after logging on to web-site.
- This registration certificate is not transferable.
- List of Accounting Codes is Enclosed. These may invariably be furnished in the challan at the time of making payment of service tax.

Date of issue of Original ST-2: 23/01/2014

Name and Signature of Central Excise Officer
Tax and Range Officer

CC (by e-mail) to -
(1) The Pay and Accounts Officer, REGISTRAR TAX, AHMEDABAD

NSDL e-Governance Infrastructure Limited
NSDL e-TDS Intermediary

Feb 08, 2014

PageID: 00010-TANPTDTR90021402 TPC:PTD
Ref No: 83020162321171-TAN/CEP

TO:
SHIVA CSG PRIVATE LIMITED
107/108, SUNDARAM ARCADE
OPP SINS HOSPITAL, SCIENCE CITY ROAD,
AHMEDABAD,
GUJARAT-380060

Sir/Madam,

Sub: Your application for allotment of Tax Deduction Account Number (TAN) as per the Income tax Act, 1961.

Kindly refer to your application (Form 49B) dated Jan 21, 2014 for allotment of Tax Deduction Account Number. In this connection, Income Tax Department had already allotted the below mentioned reformatting TAN to you/your organisation against your old TAN:

AHMS21854A

You are advised to quote the same in all TDS challans, TDS certificates, TDS returns, Tax Collection at Source (TCS) returns as well as other documents pertaining to such transaction.

Quoting of TAN on all TDS returns and challans for payment of TDS is necessary to ensure credit of TDS paid by you and faster processing of TDS returns.

The above TAN should also be used as Tax Collection at Source Account Number under Section 206CA.

Kindly note that it is mandatory to quote TAN while furnishing TDS, including e-TDS returns. e-TDS returns will not be accepted if TAN is not quoted.

This supersedes all the Tax Deduction / Collection Account Number, allotted to you earlier.

Income-tax Department

This is a computer-generated letter. Hence, signature is not required.

Caution: Income Tax Department does not send e-mails regarding refunds and does not seek any taxpayer information like user name, password, details of ATM, bank accounts, credit cards, etc. Taxpayers are advised not to part with such information on the basis of emails.





VISION

**WE WILL BE A QUALITY LEADER
IN DEVELOPMENT OF SOCIETY
WITH GLOBAL REACH
BY SERVING AMBITIOUS CLIENTS,
TAKING GLOBAL KNOWLEDGE
TO LOCAL MARKETS**





MISSION STATEMENT

- *TO PROVIDE PROFESSIONAL MANAGEMENT CONSULTANCY TO SUPPORT ALL SIZE OF ENTREPRENEURS DOING TECHNOLOGY DRIVEN BUSINESS.*
- *TO ACHIEVE SUSTAINABLE GROWTH IN BUSINESS THROUGH OPTIMUM & EFFICIENT USE OF EXISTING RESOURCES AND ASSETS*
- *TO STRIVE FOR CONTINUOUS IMPROVEMENT IN PRODUCTIVITY*
- *TO CONTINUE INNOVATION THROUGH RESEARCH & DEVELOPMENT*
- *AS THE CONSULTANTS WHO FOCUS ON THE CREATION AND MANAGEMENT OF PERFORMANCE IN ORGANIZATIONS,*
- *WE PERCEIVE OURSELVES AS "THE PERFORMANCE ARCHITECTS".*
- *TO REPRESENT AND PROMOTE THE MANAGEMENT CONSULTING PROFESSION, MAINTAIN STANDARDS AND DEVELOP MEMBERS.*





CORPORATE PHILOSOPHY

- UPHOLD A REPUTATION FOR INTEGRITY, HONESTY, STRAIGHT- FORWARD AND JUST DEALINGS
- BE COMMITTED TO THE QUALITY OF ITS PRODUCTS AND SERVICES
- BE COMMITTED TO ITS CLIENTS
- BE INNOVATIVE IN APPROACH AND THOUGHT
- BE OPEN, FRIENDLY, SINCERE AND HUMAN IN BEHAVIOR AND ATTITUDE
- CONTRIBUTION TO THE COMMUNITY AS A PART OF OUR SOCIAL RESPONSIBILITY



MANAGEMENT



Shiva Consultancy Group

SHRI RAJESH JHA

B.Sc. (AGRI), MBA (MKTG)

MD & CHAIRMAN



AGRICULTURE AND MANAGEMENT GRADUATE WITH 18 YEARS PROVEN EXPERTISE IN AGRIBUSINESS & INSTITUTIONAL BUSINESS , HAVING THE QUALITIES OF ADEPT KNOWLEDGE IN DIFFERENT SECTORS OF AGRI BUSINESS, AGRI INPUTS SALES AND DEVELOPMENT. PROVEN ADAPTABILITY TO DIFFERING CULTURAL AND BUSINESS ENVIRONMENTS. TEAM LEADER AND A TEAM PLAYER, ABILITY TO LEAD THE TEAM IN HIGH DEMAND SITUATIONS. STRATEGIC PLANNER, EXECUTER AND A QUICK LEARNER. EXCELLENT INTERPERSONAL AND ANALYTICAL SKILLS TO MAKE THE MAXIMUM USE OF THE AVAILABLE RESOURCES FOR BUSINESS DEVELOPMENT. STRONGLY COMMITTED TO TEAM-BUILDING AND STAFF DEVELOPMENT. ABLE TO COORDINATE SEVERAL TASKS SIMULTANEOUSLY. ACTING AS CHAIRMAN AND MANAGING DIRECTOR OF DRISHTI BIOTECH PVT LTD, SHUBHAM AGRIBUSINESS CONSULTANCY AND SHIVA INTEGRATED FARMS AND SHIVA CSG PVT LTD

SHRI RAKESH JHA

M.Sc. (AGRI) MBA (FINANCE),

PGDBM

ED & CEO



A RESULT DRIVEN MULTITASKING PROFESSIONAL WITH AN EXPERIENCE OF OVER 16 YEARS CURRENTLY OPERATING AS THE CHIEF EXECUTIVE OFFICER IN DRISHTI BIOTECH PVT LTD- AHMEDABAD & SHUBHAM FINANCIAL SOLUTIONS – AHMEDABAD WITH WELL DEVELOPED EXPERTISE IN BUSINESS DEVELOPMENT, KEY ACCOUNTS MANAGEMENT, PRODUCT MANAGEMENT, WAREHOUSE MANAGEMENT, COMMODITY FINANCE, CUSTOMER RELATION MAANGEMENT, NEW PRODUCT DEVELOPMENT, AND PORTIFOLIO MANAGEMENT. EXHIBITED SUCCESSFUL RECORD IN AGRI INPUT SALES, AGRI OUTPUT PROCUREMENTS, MANAGEMENT & FUNDING, MAKING DEALS, PROFIT ORIENTED BUSINESS, AND AGRI BUSINESS ASSIGNMENTS. IDENTIFIED THE DEAL NEGOTIATED AND CLOSED THE DEAL FOR THE FARMER FORUM TO THE BOARD OF DIRECTORS. ABLY HANDLED CHALLENGES AND INCREASED PROFIT CENTRES IN AGRIBUSINESS & FINANCE SECTORS AND HANDLED THE PORTFOLIO UPTO RS. 618 CRS. WITH PROVEN ABILITIES. WORKED WITH CYANAMID AGRO, NDDDB, IDE, SEMINIS , MCX, KOTAK MAHINDRA BANK AND GROWN FROM THE POSITION OF FIELD OFFICER TO VP IN DIFFERENT COMPANIES HE RESIGNED FROM PREVIOUS JOBS TO START HIS OWN VENTURE AND CATERING MANY CUSTOMERS GROUP DEALT EARLIER.



OUR TEAM (1 OF 2)

NAME	EDUCATION	EXPERIENCE/ SKILLS
MR. RAKESH JHA	M.Sc. (AGRI), MBA (FINANCE), PGDBM-FB	16 YEARS AGRIBUSINESS & FINANCE
MR. RAJESH JHA	B.Sc. (AGRI), PGDBM	18 YEARS AGRIBUSINESS & MANAGEMENT
MR. MANOJ SINGH	M.Sc. (HORTI) PGDBM	13 YEARS – AGRI VALUE CHAIN
ER MAYANK PATEL	BE MINING	2 YEARS MINING BUSINESS
MR. DH VAISHNAV	M.Sc. AGRI	34 YEARS SEED BUSINESS
DR SUMAN KUMAR JHA	PH. D. (BIO-TECHNOLOGY)	8 YEARS RESEARCH & EDUCATION
ER. ASHWIN PAREKH	M.E (TEXTILES)	32 YEARS TEXTILE PROJECT MGT
ER. JAYNATH JHA	B. TECH (MINING)	28 YEARS MINING & EXPLORATION
ER. B.K. JHA	M.TECH.(CHEMICAL ENGG),	32 YEARS STEEL INDUSTRY MACONS
MR. J.P. TRIPATHI	M.Sc. (AGRI), MBA	16 YEARS OF EXPERIENCE IN NGO



OUR TEAM (2 OF 2)

NAME	EDUCATION	EXPERIENCE/ SKILLS
CA BIRVA HADIYAL	CA,	3 YEARS IN CONSULTANCY, AUDIT, TAXATION & TRAINING
CS BHUPENDRA PATEL	CA, CS	5 YEARS IN AUDIT, TAXATION & CONSULTANCY
CMA SHAILESH RATHOD	ICWA	3 YEARS IN AUDIT, TAXATION AND ACCOUNTING
CA ZIL ACHARYA	M.Com, CA	3 YEARS IN FINANCIAL ANALYSIS & TAXATION
CFA DIVYESH SAPARIYA	B.COM, CFA	3 YEARS IN FINANCIAL ANALYSIS & BANKING
DR PREETI SINHA	PH.D. (AG ECONOMICS)	3 YEARS IN EVALUATION & MONITORING
MR. BHAGIRATH SINGH	M.Sc. (FORESTRY),	3 YEARS IN TRAINING & CAPACITY BUILDING
DR G.M. PATEL	PH.D. (AGRI ENTO)	30 YEARS IN EDUCATION, RESEARCH & ADMIN
ER S.N. MATHUR	B.TECH (MINING)	42 YEARS IN MINING & ENVIRONMENT
ER. C.R. PATEL	B. TECH. (MINING)	40 YEARS IN MINING & ENVIRONMENT
MR. K.M. PATEL	M.Sc. (GEOLOGY)	30 YEARS IN HYDROLOGICAL & GEOLOGICAL WORK
ER. KAUSHAL TRIVEDI	B.TECH	4 YEARS IN SURVEYING & PLANNING
ER CHATURBHUJ KUMAR	B.TECH	4 YEARS IN SOFTWARE DEVELOPMENT



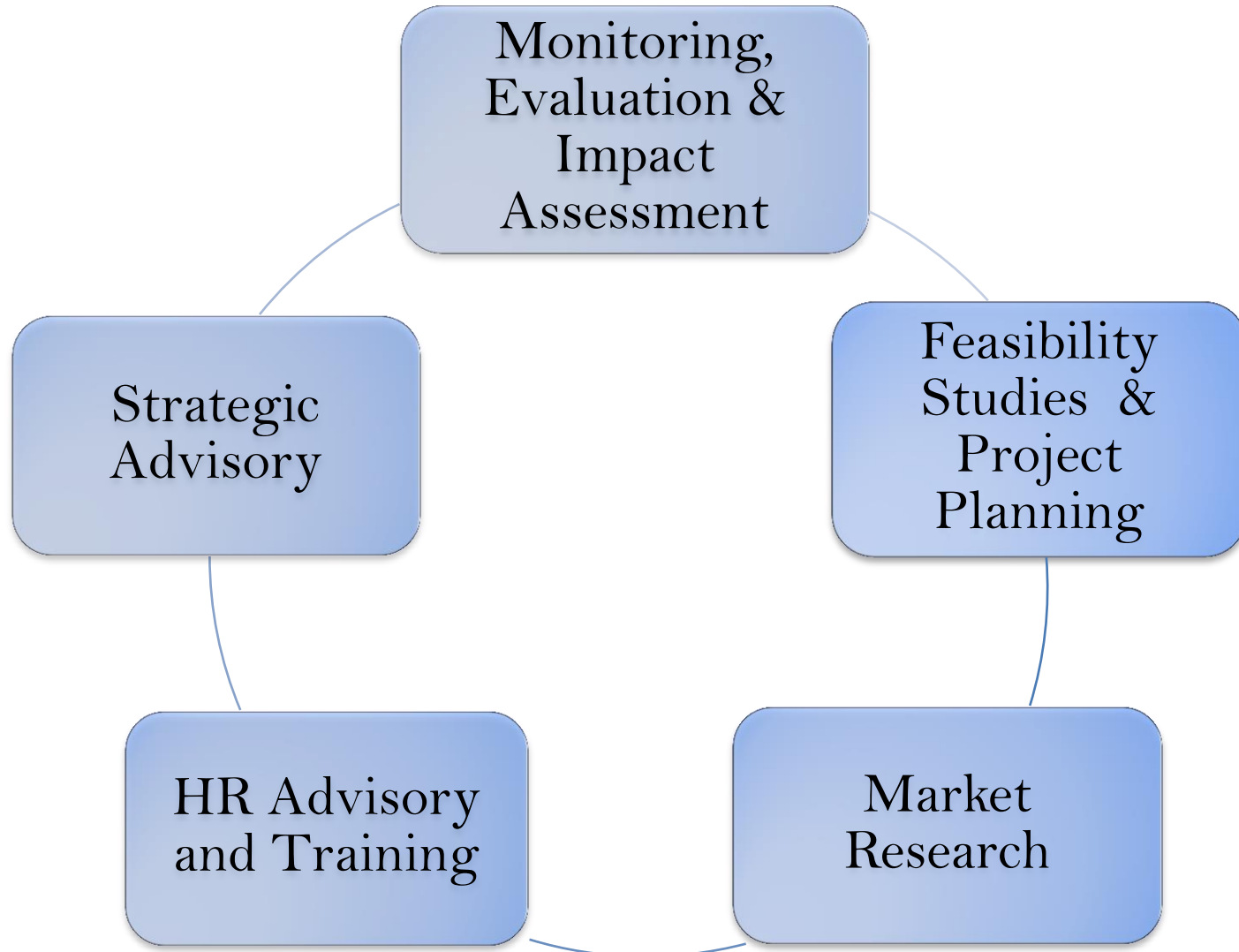
KEY STRENGTHS

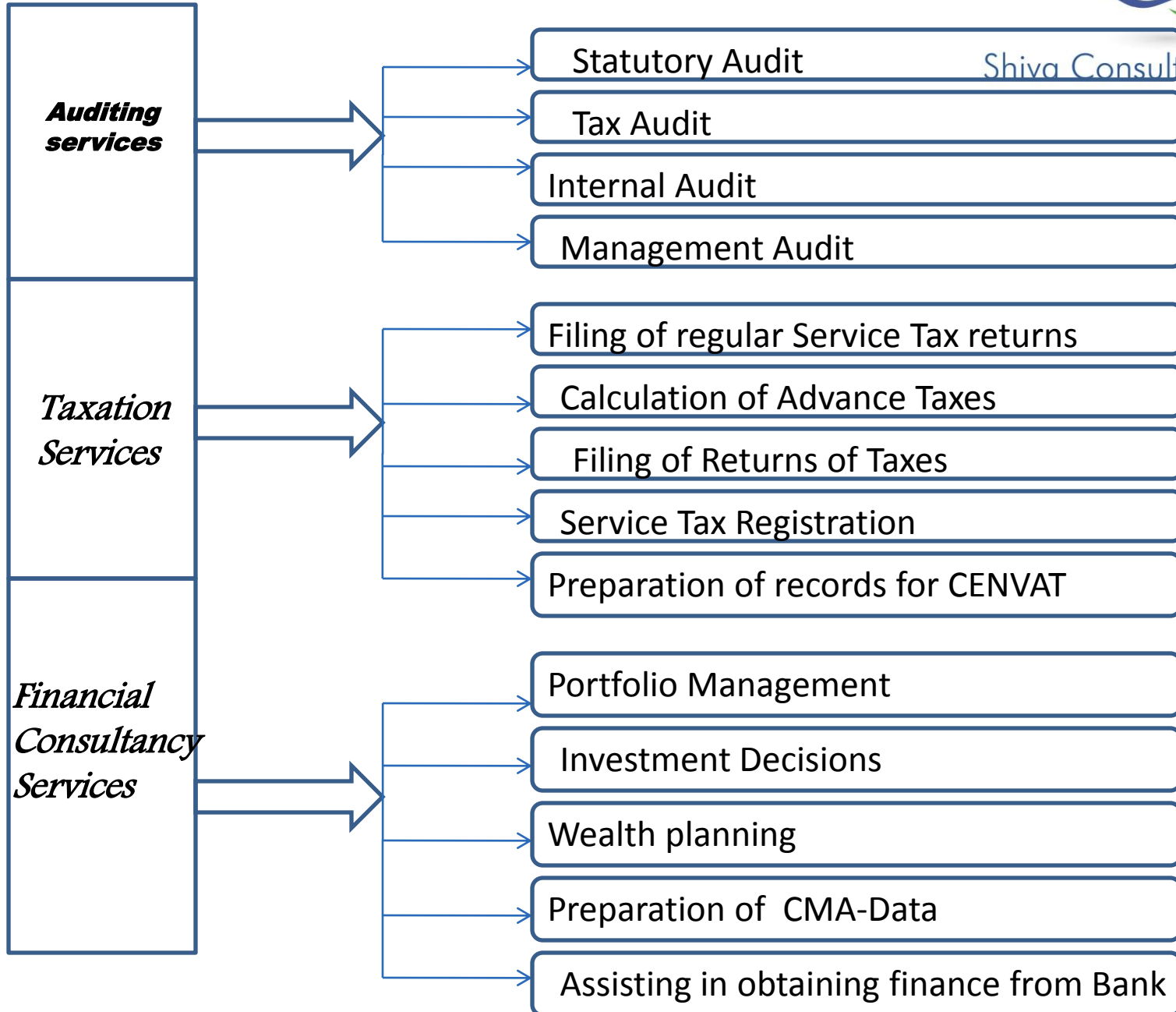
- ✓ EXPERIENCE OF LARGE SCALE CONSULTING PROJECTS COVERING MULTIPLE STATES
- ✓ STRONG INTERFACE VARIOUS GOVERNMENT BODIES, LOCAL AUTHORITIES, MANAGEMENT AND FINANCIAL SERVICE PROVIDERS IN GUJARAT
- ✓ UNDERTAKING CAPACITY BUILDING PROGRAMS FOR THE STAKEHOLDERS TO ENSURE QUALITY IMPLEMENTATION.
- ✓ EXPERTISE IN LATEST TOOLS & BEST PRACTICES ON PROJECT MANAGEMENT.
- ✓ STRONG RESEARCH FRAMEWORK
- ✓ MULTI-FACETED AND MULTIDISCIPLINARY TEAM
- ✓ WIDE RANGING CLIENT BASE COMPRISING OF CORPORATE, GOVERNMENT AND VOLUNTARY ORGANIZATIONS
- ✓ SECTORAL AND FUNCTIONAL EXPERTS FROM PREMIER INSTITUTES LIKE IIM, EDII, IRMA, NIRMA, MICA, AND OTHERS
- ✓ GOOD RESOURCE POOL OF CONSORTIUM MEMBERS FROM DIVERSE SECTORS
- ✓ ADVISORY BOARD CONSISTING EMINENT MEMBERS HAVING EXPERTISE IN DIVERSE AREAS





CORE AREAS







SHIVA FINANCIAL SOLUTION

- **SHIVA FINANCIAL SOLUTION**, A DIVISION OF SHIVA CSG PVT LTD IS COMMITTED TO PROVIDING CUSTOMIZED CORPORATE FINANCE ADVISORY SERVICES AND SOLUTIONS FOR MID-SIZE AND LARGE SIZE COMPANIES.
- OUR COMPREHENSIVE RANGE OF **CORPORATE ADVISORY SERVICES** INCLUDES **CORPORATE FINANCE, PUBLIC AND PRIVATE MERGERS & ACQUISITIONS, BUSINESS FOR SALE, PROJECT FINANCE, FUND RAISING, JOINT VENTURES, AND STRATEGIC BUSINESS CONSULTING SERVICES** WITH A PARTICULAR FOCUS ON MID-SIZE TO LARGE SIZE BUSINESS.
- OUR **CORPORATE ADVISORY SERVICES** ARE DESIGNED TO ASSIST OUR CLIENTS WITH BUILDING AND IMPLEMENTING THE FINANCIAL AND OPERATIONAL STRATEGIES ON MERGER ACQUISITIONS, CRUCIAL FOR ACHIEVING **GROWTH, BUILDING VALUE** IN THEIR COMPANIES BY **REALIZING LIQUIDITY**.
- IN AN ERA OF DISTRESS, DISPUTES, AND FINANCIAL AND OPERATIONAL CHALLENGES, WE INVITE YOU TO EXPLORE WHY COMPANIES TURN WITH CONFIDENCE TO **SHIVA FINANCIAL SOLUTION CORPORATE ADVISORY**. WE ARE COMMITTED TO UPHOLDING THE HIGHEST ETHICAL STANDARDS AND ARE DEDICATED TO AVOIDING CONFLICTS OF INTEREST IN ALL ASPECTS OF OUR BUSINESS.
- WITH DEDICATED AND EXPERIENCED PROFESSIONALS, **SCSG** IS ABLE TO ARTICULATELY AND CONFIDENTLY RECOMMEND THE MOST APPROPRIATE FINANCIAL STRATEGIES AND MEASURE HOW EACH OF THEM IMPACTS SHAREHOLDER OBJECTIVES RELATIVE TO RISK, LIQUIDITY, ASSET DIVERSIFICATION, SUCCESSION ISSUES, ESTATE PLANNING, VALUE MAXIMIZATION ON CORPORATE FINANCE, MERGERS AND ACQUISITIONS, BUSINESS FOR SALE AND PROJECT FINANCING.
- ***"WE ARE COMPREHENSIVE AND EXACTING IN OUR ADVICE AND TRANSACTION EXECUTION. WE APPLY THE SAME FOCUS AND DISCIPLINE TO EVERY ASSIGNMENT.."***
- **SCSG** OFFERS WIDE RANGE OF SERVICES FOR THE INDIAN CORPORATE SECTOR INCLUDING DEVELOPMENT & EXECUTION OF FUND RAISING THROUGH DEBT & EQUITY, MERGERS, ACQUISITIONS AND STRATEGIC BUSINESS ADVISORY ENGAGEMENTS.
- **SCSG** IS ALSO ENGAGED IN ADVISORY FOR DOMESTIC AS WELL AS FOREIGN PRIVATE EQUITY/ VENTURE CAPITAL INVESTORS FOR DEAL FLOW GENERATION, PRE-INVESTMENT DUE DILIGENCE, VALUATION, POST-INVESTMENT MONITORING AND EXIT STRATEGY.
- **SCSG** HELPS START-UP, EMERGING & MATURE COMPANIES TO RAISE FUNDS THROUGH VARIOUS CONVENTIONAL AND NON CONVENTIONAL DEBT PRODUCTS





SERVICES WE PROVIDE:

OUR CORPORATE ADVISORY BUSINESS PROVIDES CONFIDENTIAL, STRATEGIC AND TACTICAL ADVICE TO BOTH PUBLIC AND PRIVATE COMPANIES, WITH A PARTICULAR FOCUS ON MID-SIZE COMPANIES, IN THE EXECUTION OF :

Corporate Advisory

Mergers and Acquisitions

Strategic Business Advisory Services

Sell- Side Advisory

Buy-Side Advisory

Accounting and Legal Services

Corporate Restructuring

Restructuring of existing Debt

Real Estate Advisory

Expert Testimony & fairness

Funding Advisory

Local & International Financing

Private Equity Advisory

Venture Capital



CORPORATE FUND RAISING - DEBT

Conventional Products

Term Loan

Working Capital Loan

ECB/ Foreign Currency Loan

Non Fund Based Limits - BG, LC

Line of Credit for Equipments

Agri -Finance/ Commodity

Unsecured Loan

Dealers Funding

Non Conventional Products

Factoring

Buyers Credit

Mezzanine/ Quasi Equity Funding for SMEs

Subordinate Debt for SMEs

Special Situation Funding for Stressed Assets

Promoters Funding

Loan Against Property/ Share/ Gold



ROLE OF SFS FOR DEBT:

Primary

- Analysing the current Financial position and business activities of the client
- Understanding the needs of the client and suggesting the best suitable solution

Mandatory

- Preparation of Memorandum
- Preparation of Financial Projections & Financial Models, Model CMA data
- Possible due diligence of client & proposal - industrial Survey and Clients Reference Check

Final

- Submission, Co-ordination and Negotiation with banks, NBFCs and other Lending Institutions for Project Appraisal and Sanction
- Post Sanction Supports Like Legal Documentation, Compliance and other formalities for regular disbursement



CORPORATE FUND RAISING – EQUITY

Concept

Seed

Startup

1st Stage

2nd Stage

Bridge

IPO or Sale

- Capital for Product Development, Market Research & Building Management Infrastructure

- Completing Business Development and Business for 1 year or Less

- Initial Capital is gone & now need capital for full scale manufacturing & sales or initial Phase of Expansion

- PE Capital to expand product to National Market

- Capital to Maintain until pending Liquidity event





ROLE OF SFS – PRIVATE EQUITY/ VC

Primary

- Preliminary Screening of Investment Opportunity
- Possible due diligence of client & proposal - industrial Survey and Clients Reference Check

Mandato
ry

- Preparation of Memorandum
- Preparation of Financial Projections & Financial Models, Investor Presentation, CMA data

Final

- Submission, Co-ordination and Negotiation with Investors
- Deriving the proper Valuation and suggest the financial structure accordingly
- Follow up on financial & corporate strategic aspects and helping in Exit Process



MERGER, ACQUISITIONS & JOINT VENTURES :

- M&A As a powerful tool for corporate restructuring: offers tremendous opportunity for companies to grow & add value to shareholders' wealth in the long run. Today's global scenario has changed the way people do their business. The consolidation phase across the industries has changed the rules of the game. The mergers, acquisitions and joint ventures are critical for the growth as well as the sustain ability in the long run.





ROLE OF SFS – MERGERS, ACQUISITIONS & JOINT VENTURE:

Primary

- Identifying the right Buyer / Seller
- Preparing the Proper Information Memorandum

Mandatory

- Valuation of the Firm
- Negotiation with prospective Buyer / Seller at Proper Valuation

Final

- Executing the Deal Successfully
- Post Merger supports






Advisory Services

- Foreign Direct Investment
- Foreign Exchange Management
- Income Tax
- Corporate Laws
- Tax treaties
- Transfer Pricing regulations
- Corporate Re structuring
- Indirect taxes viz Customs, VAT and Service tax

Legal Services

- Drafting and vetting of business agreements
- Providing legal opinions.
- Advice on Intellectual Property Rights, trade marks, brand copyrights protection

Other Services

- Accounting Outsourcing
 - Payroll Outsourcing
 - Secretarial
 - Regulatory compliances
 - Succession Planning
 - ESOP Planning
 - Accounting and Legal Due Diligence Service
- 



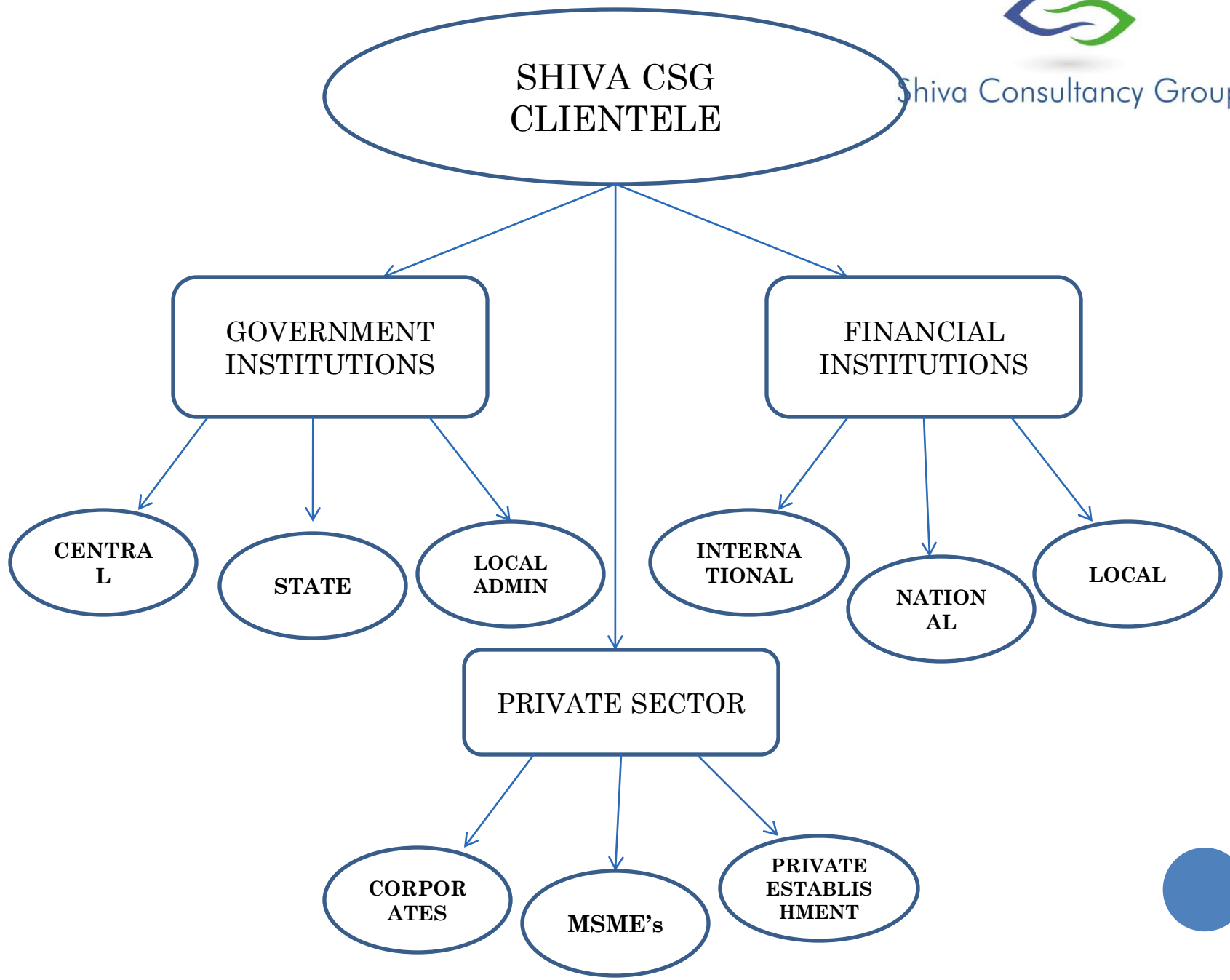
We are making Business easier



ASSIGNMENTS COMPLETED

- AGRICULTURE, HORTICULTURE AND MANAGEMENT TRAININGS TO 390 MANAGEMENT TRAINEES AND YONG PROFESSIONALS OF RELIANCE FOUNDATION,
- TECHNO-COMMERCIAL AUDIT OF HORTICULTURE VALUE CHAIN IN INDIA – ON BEHALF OF ASIAN DEVELOPMENT BANK (RS. 500 CRORES PROJECT),
- TECHNO-COMMERCIAL ADVISORY TO GRANT THORNTON FOR COLD CHAIN PROJECT (RS. 125 CRORE PROJECTS) ,
- TECHNO-COMMERCIAL ADVISORY TO KPMG FOR FOOD PROCESSING SECTOR IN INDIA (RS. 100 CRORE PROJECTS),
- TECHNO-COMMERCIAL CONSULTANCY FOR TEXTILE PROJECT TO RBA TEXTILES (RS. 280 CRORES PROJECT)
- MINE PLANNING, MINING PLAN & ENVIRONMENTAL PLAN FOR 287 MINOR & MAJOR MINERAL MINES IN GUJARAT
- DEBT RESTRUCTURING TO A MAJOR SEED COMPANY FOR 850 CRORES
- SETTLEMENT OF A NPA ACCOUNT OF MAJOR NBFC FOR RS 100 CRORES
- SETTLEMENT OF EXCISE AND SERVICE TAX TO A MANUFACTURING UNIT FOR RS. 11 CRORES
- VALUATION AND LIQUIDATION OF A BROWN FIELD FOOD PROCESSING UNIT WORTH RS 27 CRORES
- SEVERAL SECURED LOANS TO DESERVING ENTREPRENEURS FOR PROJECT & WORKING CAPITAL FROM BANKS FOR AVERAGE TICKET SIZE OF RS. 5 CRORE TO 850 CRORES







Shiva Consultancy Group

THANK YOU

*Market
Research*

Training

**SHIVA CSG
PVT LTD**

Capacity Building

Consulting

**Address : 107 & 108, Sundaram Arcade, Sola Science City Road, Sola
Near CIMS Hospital, Ahmedabad 380060 Web : <http://shivagroup.org.in>**